



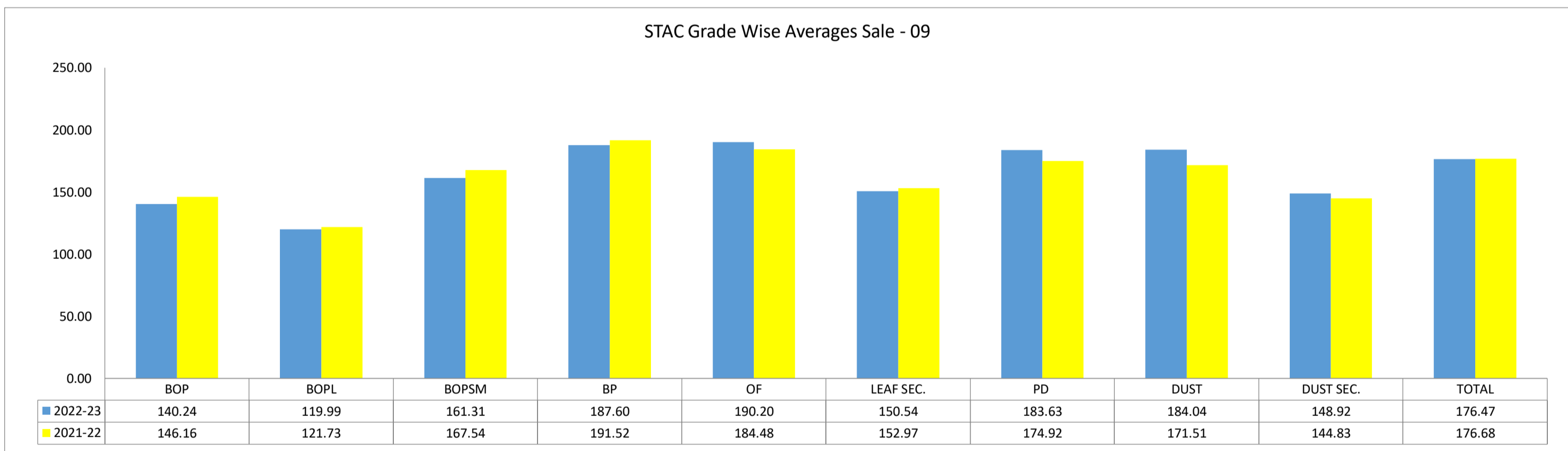
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 09(2022)

| Market Report | |
|---|--|
| LEAF | DUST |
| <ul style="list-style-type: none"> * Market witnessed Good demand. * All sorts irregular following quality. | <ul style="list-style-type: none"> * Market witnessed strong demand. * Nominal weights of medium and plainer sorts sold irregular following quality. |

| Buying Analysis | |
|---|--|
| LEAF | DUST |
| <ul style="list-style-type: none"> * Internal mainstay of the market. * Northern India active. * Western India operated. * TCPL selective. * Exporters selective | <ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal a active. |

| | AUCTION AVERAGES | | | | | | UPTO SALE 09 | | |
|-------|------------------|---------|------|---------|---------|---------|--------------|---------|---------|
| | 2022/23 | | | 2021/22 | | | 2022/23 | 2021/22 | 2020/21 |
| | Sale 09 | Sale 07 | +/- | Sale 09 | Sale 07 | +/- | | | |
| LEAF | 139.80 | 133.11 | 6.69 | 0.00 | 151.33 | -151.33 | 176.57 | 177.87 | 201.53 |
| DUST | 133.90 | 127.32 | 6.58 | 0.00 | 147.52 | -147.52 | 175.67 | 167.31 | 195.28 |
| TOTAL | 139.16 | 132.67 | 6.49 | 150.80 | 150.80 | 0.00 | 176.47 | 176.68 | 200.79 |

| SALE | STAC AUCTION AVERAGES | | | | | | | | |
|-------|-----------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| | | 02 | 03 | 04 | 05 | 06 | 07 | 56 | 09 |
| | 2022/23 | 2021/22 | 2022/23 | 2021/22 | 2022/23 | 2021/22 | 2022/23 | 2021/22 | 2022/23 |
| LEAF | 144.42 | 137.42 | 138.76 | 131.83 | 132.24 | 133.11 | 130.49 | 139.80 | 0.00 |
| DUST | 152.85 | 149.86 | 154.10 | 139.05 | 141.19 | 127.32 | 123.72 | 133.90 | 0.00 |
| TOTAL | 145.15 | 138.39 | 140.01 | 132.78 | 132.89 | 132.67 | 130.25 | 139.16 | 0.00 |

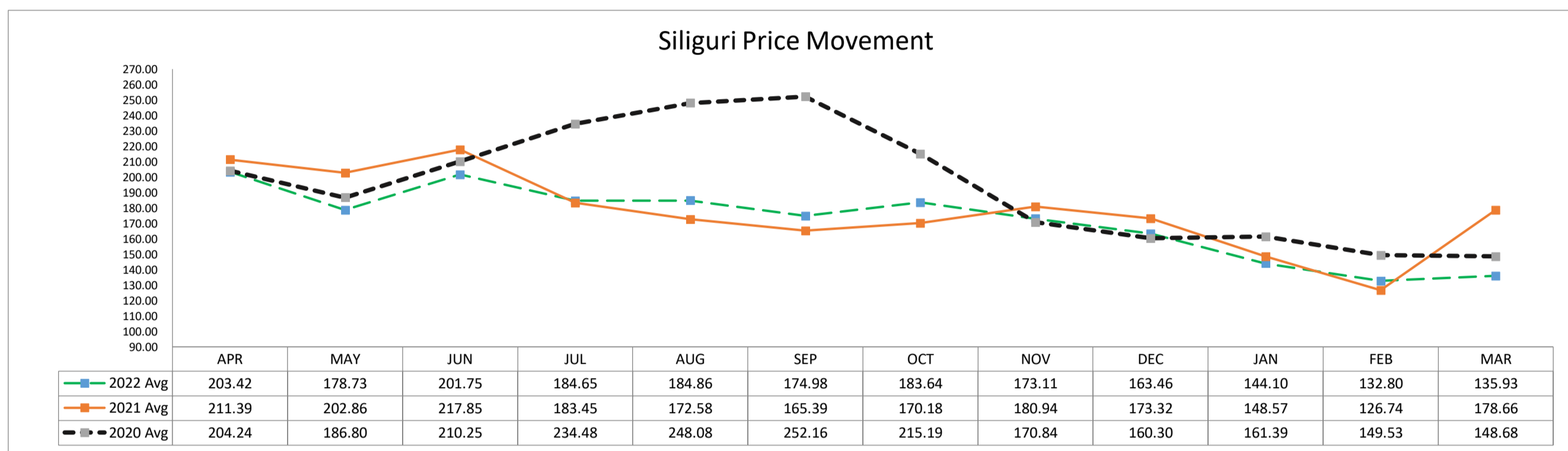


| | OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23) | | | | | | | | | | | |
|------------|---|----------|--------|-------|---------------------|----------|--------|-------|--------------|--------------|--------|-------|
| | THIS SALE | | | | LAST SALE (SALE 07) | | | | UPTO SALE 09 | | | |
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| BROKENS | 284686.8 | 223768.2 | 136.60 | 21% | 290029.4 | 269613.2 | 131.02 | 7% | 124971645.4 | 89583510.7 | 176.66 | 28% |
| FANNINGS | 55076.6 | 50838.4 | 158.19 | 8% | 37404.2 | 33069.0 | 147.01 | 12% | 35537449.3 | 26017006.4 | 190.20 | 27% |
| LEAF SEC. | 22998.8 | 22462.0 | 130.01 | 2% | 50387.4 | 48032.6 | 135.24 | 5% | 17276562.4 | 13921425.6 | 150.54 | 19% |
| LEAF TOTAL | 362762.2 | 297068.6 | 139.80 | 18% | 377821.0 | 350714.8 | 133.11 | 7% | 177785657.0 | 129521942.63 | 176.57 | 27% |
| | THIS SALE | | | | LAST SALE | | | | TO DATE | | | |
| DUST | 18487.1 | 17798.3 | 144.16 | 4% | 21225.1 | 17128.0 | 129.83 | 19% | 15272347.3 | 12167123.3 | 183.68 | 20% |
| DUST SEC. | 18067.3 | 18067.3 | 123.80 | 0% | 11493.9 | 11493.9 | 123.58 | 0% | 4343625.9 | 3644162.6 | 148.92 | 16% |
| DUST TOTAL | 36554.4 | 35865.6 | 133.90 | 2% | 32719.0 | 28621.9 | 127.32 | 13% | 19615973.13 | 15811285.83 | 175.67 | 19% |
| TOTAL | 399316.6 | 332934.2 | 139.16 | 17% | 410540.0 | 379336.7 | 132.67 | 8% | 197401630.1 | 145333228.46 | 176.47 | 26% |

| LEAF | OFFER / SOLD QUANTITY & AVERAGE PRICE | | | | | | | | | | | |
|---------|---------------------------------------|----------|--------|-------|---------------------|----------|--------|-------|--------------|-------------|--------|-------|
| | THIS SALE | | | | LAST SALE (SALE 07) | | | | UPTO SALE 09 | | | |
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| 2022-23 | 362762.2 | 297068.6 | 139.80 | 18% | 377821.0 | 350714.8 | 133.11 | 7% | 177785657.0 | 129521942.6 | 176.57 | 27% |
| 2021-22 | 0.0 | 0.0 | 0.00 | 0% | 414974.8 | 400942.2 | 151.33 | 3% | 166742144.4 | 127695835.2 | 177.87 | 23% |
| | THIS SALE | | | | LAST SALE | | | | TO DATE | | | |
| DUST | 36554.4 | 35865.6 | 133.90 | 2% | 32719.0 | 28621.9 | 127.32 | 13% | 19615973.1 | 15811285.8 | 175.67 | 19% |
| 2021-22 | 0.0 | 0.0 | 0.00 | 0% | 68456.6 | 64831.2 | 147.52 | 5% | 23181480.2 | 16268327.2 | 167.31 | 30% |
| TOTAL | THIS SALE | | | | LAST SALE | | | | TO DATE | | | |
| 2022-23 | 399316.6 | 332934.2 | 139.16 | 17% | 410540.0 | 379336.7 | 132.67 | 8% | 197401630.1 | 145333228.5 | 176.47 | 26% |
| 2021-22 | 0.0 | 0.0 | 0.00 | 0% | 483431.4 | 465773.4 | 150.80 | 4% | 189923624.5 | 143964162.3 | 176.68 | 24% |

| PRICE RANGE | | | | | | | | | | |
|-----------------------|---------|---------|--------------|---------|---------|---------|---------|--------------|---------|---------|
| % OF TEAS SOLD | LEAF | | | | | DUST | | | | |
| | 2022/23 | | UPTO SALE 09 | | | 2021/22 | | UPTO SALE 09 | | |
| | Sale 09 | Sale 07 | 2022/23 | 2021/22 | 2020/21 | Sale 09 | Sale 07 | 2022/23 | 2021/22 | 2020/21 |
| BELOW 100 | 8.0 | 2.9 | 3.2 | 0.8 | 0.1 | 1.7 | 16.7 | 2.1 | 1.7 | 0.3 |
| BETWEEN 100.00-119.99 | 31.8 | 41.5 | 17.5 | 16.1 | 4.0 | 26.4 | 44.4 | 10.8 | 14.4 | 2.9 |
| BETWEEN 120.00-139.99 | 16.0 | 22.2 | 20.1 | 18.4 | 11.8 | 44.1 | 11.4 | 14.6 | 16.4 | 10.6 |
| BETWEEN 140.00-159.99 | 19.2 | 16.3 | 9.2 | 12.0 | 11.4 | 12.1 | 1.4 | 14.4 | 19.3 | 14.3 |
| BETWEEN 160.00-179.99 | 11.3 | 8.9 | 8.3 | 11.2 | 11.2 | 9.8 | 13.6 | 16.1 | 13.1 | 13.1 |
| BETWEEN 180.00-199.99 | 6.1 | 3.6 | 6.8 | 7.9 | 8.4 | 4.8 | 12.5 | 10.0 | 9.0 | 9.2 |
| BETWEEN 200.00-219.99 | 3.8 | 2.9 | 7.5 | 8.5 | 9.9 | 1.1 | 0.0 | 9.6 | 8.3 | 12.1 |
| BETWEEN 220.00-239.99 | 0.6 | 0.9 | 7.7 | 7.4 | 16.4 | 0.0 | 0.0 | 9.4 | 7.8 | 14.7 |
| BETWEEN 240.00-259.99 | 1.1 | 0.4 | 6.5 | 5.3 | 10.4 | 0.0 | 0.0 | 6.4 | 4.9 | 13.2 |
| BETWEEN 260.00-279.99 | 2.1 | 0.2 | 4.6 | 3.9 | 9.2 | 0.0 | 0.0 | 3.7 | 2.7 | 7.6 |
| BETWEEN 280.00-299.99 | 0.0 | 0.0 | 3.2 | 3.2 | 4.7 | 0.0 | 0.0 | 1.7 | 1.3 | 1.5 |
| 300 AND ABOVE | 0.0 | 0.3 | 5.3 | 5.1 | 2.4 | 0.0 | 0.0 | 1.1 | 1.1 | 0.4 |

| FUTURE FRESH OFFERING (IN PACKAGES) | | | | | | | | | |
|-------------------------------------|----------------|------|-------|----------------|------|-------|------------|------|-------|
| SALE NO | THIS YEAR-2022 | | | LAST YEAR-2021 | | | DIFFERENCE | | |
| | LEAF | DUST | TOTAL | LEAF | DUST | TOTAL | LEAF | DUST | TOTAL |
| 9 | 3377 | 111 | 3488 | 0 | 0 | 0 | 3377 | 111 | 3488 |
| 12 | 7268 | 332 | 7600 | 0 | 0 | 0 | 7268 | 332 | 7600 |
| 13 | 12174 | 499 | 12673 | 14622 | 605 | 15227 | -2448 | -106 | -2554 |
| TOTAL | 22819 | 942 | 23761 | 14622 | 605 | 15227 | 8197 | 337 | 934 |



| STAC BUYING (ALL TEAS) FOR THE Sale 09 | | | | | | | | | | | | |
|--|-----------|--------|-----|----------|--------|-----|-----------|--------|-----|-----|-----|---|
| | CTC LEAF | | | DUST | | | TOTAL | | | | | |
| | KGS | AVG | % | KGS | AVG | % | KGS | AVG | % | KGS | AVG | % |
| OFFER | 362,762.2 | | | 36,554.4 | | | 399,316.6 | | | | | |
| SOLD | 297,068.6 | | | 35,865.6 | | | 332,934.2 | | | | | |
| SOLD % | 82% | | | 98% | | | 83% | | | | | |
| Local | 157,985.0 | 144.54 | 53% | 20,884.0 | 131.39 | 58% | 178,869.0 | 143.00 | 54% | | | |
| N.India | 52,382.2 | 160.25 | 18% | 6,225.2 | 129.18 | 17% | 56,639.6 | 159.38 | 17% | | | |
| Others | 39,886.4 | 101.69 | 13% | 4,257.4 | 148.80 | 12% | 41,350.2 | 103.70 | 12% | | | |
| W.India | 21,871.4 | 148.13 | 7% | 1,718.2 | 141.05 | 5% | 23,589.6 | 147.61 | 7% | | | |
| Exports | 9,043.4 | 125.65 | 3% | 1,463.8 | 158.45 | 4% | 11,372.4 | 129.44 | 3% | | | |
| TCPL | 5,766.6 | 106.87 | 2% | 697.6 | 110.00 | 2% | 9,144.4 | 125.37 | 3% | | | |
| R.Pack | 5,147.2 | 129.76 | 2% | 518.4 | 115.00 | 1% | 5,766.6 | 106.87 | 2% | | | |
| Packeteers | 3,170.0 | 110.03 | 1% | 101.0 | 100.00 | 0% | 3,688.4 | 110.73 | 1% | | | |
| C.India | 1,816.4 | 129.71 | 1% | | | | 2,514.0 | 124.24 | 1% | | | |
| TOTAL | 297,068.6 | 139.80 | | 35,865.6 | 133.90 | | 332,934.2 | 139.16 | | | | |

| DOOARS BATTING ORDER (STAC+CTTA) Sale 09 | | | | |
|--|------------|--------|--------------|--------|
| MARK | 2022-23 | | 2021-22 | |
| | KGS | AVG | KGS | AVG |
| CHULSA | 485320.00 | 317.51 | 474,335.60 | 299.48 |
| JITI | 547421.80 | 306.25 | 573,715.70 | 302.24 |
| KARTICK | 466918.60 | 305.33 | 554,362.20 | 307.42 |
| GULMA | 805872.70 | 302.48 | 879,220.00 | 291.00 |
| HOPE | 406414.50 | 301.14 | 479,899.20 | 290.81 |
| KUMARGRAM | 760965.30 | 299.45 | 725,528.80 | 284.34 |
| SANKOS | 818021.78 | 289.84 | 722,304.20 | 266.60 |
| LEESHRIVER | 703515.30 | 286.79 | 563,828.30 | 273.05 |
| BINAGURI | 1152117.90 | 281.62 | 1,251,829.80 | 277.69 |
| DANGUJAHAR | 782487.70 | 281.52 | 811,503.60 | 307.36 |
| GHATIROYAL | 959004.70 | 279.18 | 893,711.00 | 294.09 |
| HILLAROYALE | 322850.60 | 276.91 | 318,192.10 | 284.52 |
| AIBHEEL | 1092680.45 | 275.95 | 1,045,562.80 | 276.80 |
| DALGAON | 981117.10 | 275.68 | 980,393.70 | 267.44 |
| CHALOUNI | 401935.50 | 275.56 | 507,611.40 | 282.25 |
| DIANARAMBARI | 315055.40 | 273.22 | 401,254.30 | 270.14 |
| RYDAK | 1101810.90 | 271.74 | 1,232,666.50 | 279.77 |
| ANANDAPURROYAL | 313452.70 | 269.74 | 368,325.00 | 300.12 |
| BHARNOBARIROYAL | 499396.70 | 269.37 | 190,456.10 | 208.31 |
| MEENGLAS | 1009900.60 | 268.32 | 755,582.40 | 283.94 |
| ARYAMANSPECIAL | 308134.50 | 266.53 | 240,539.40 | 276.65 |
| GANDRAPARA | 644383.40 | 264.45 | 937,047.20 | 265.42 |
| NEPUCHAPUR | 785894.70 | 263.78 | 695,387.70 | 251.41 |
| PAHARGOOMIAH | 1067614.30 | 261.76 | 969,636.60 | 277.33 |
| BARADIGHI | 630251.10 | 261.21 | 822,131.90 | 274.44 |

* Above 30,000 Kgs.

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